

Joshua

Age: 43 State: NSW

Policy type: Family



Gym membership:
Fitness Fire / Fi

Fitness First, Platinum Membership 12 months, NSW \$29.00 per week, \$65.00 start-up fee



AIA Vitality Status: Platinum

Jenna

Age: 41 State: NSW

Policy type: Family



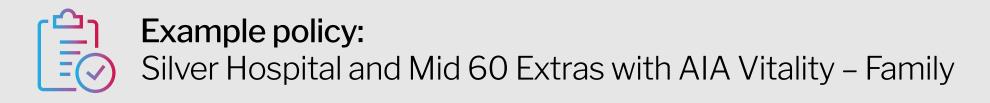
Gym membership:

Virgin Active, Active Me Flexible Membership, NSW \$35.95 per week



AIA Vitality Status:

Gold



Example annual premium:

\$4,089.70

(after 5% AIA Vitality discount and full government rebate, no LHC loading)

Joshua's AIA Vitality annual savings and rewards: \$2,154.00

Jenna's AIA Vitality annual savings and rewards: \$1,930.70

Total combined annual savings and rewards:

\$4,084.70

Jenna:

| AIA Vitality activity | Points accumulated |
|--|--------------------|
| Online AIA Vitality Health Review | 1,000 |
| Skin self-examination | 1,000 |
| Online Nutrition Assessment x 1, twice per year | 1,000 |
| Mental wellbeing assessment x 3, twice per year | 1,500 |
| Non-smoker's Declaration | 1,000 |
| AIA Vitality Health Check (BMI, Blood Pressure, Cholesterol, Glucose – all healthy results) | 6,000 |
| Dental Check | 1,000 |
| Eye Check | 1,000 |
| Flu vaccination | 1,000 |
| Organised fitness event (road running 10km) | 450 |
| 80 x partner gym visits | 8,000 |
| Work out with a fitness device or app (achieving daily step targets) | 3,000 |
| Total points | 25,950 |

| Savings and rewards | Amount earned/saved |
|--|---------------------|
| 5,000 points shopping reward | \$20.00 |
| 10,000 points shopping reward | \$40.00 |
| 15,000 points shopping reward | \$60.00 |
| 20,000 points shopping reward | \$80.00 |
| 25,000 points shopping reward | \$100.00 |
| 30 x \$5 weekly Active Benefits voucher | \$150.00 |
| 6 x HOYTS LUX tickets | \$120.00 |
| 50% off Virgin Active 'Active Me' membership fee (12 months) | \$934.70 |
| 40% off endota spa Deep Recovery Treatment x 2 | \$96.00 |
| 30% cashback on return flight between Sydney and Hong Kong (indicative savings only) | \$330.00 |



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Age: 41 State: NSW

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Gym membership:

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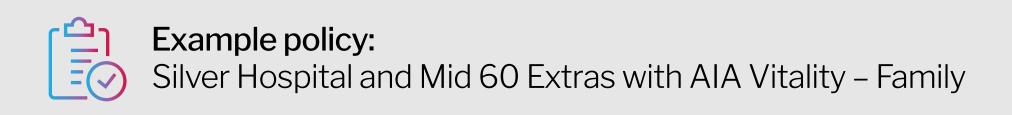


AIA Vitality Status:

Gold



| AIA Vitality activity | Points accumulated |
|--|--------------------|
| Online AIA Vitality Health Review | 1,000 |
| Skin self-examination | 1,000 |
| Online Nutrition Assessment x 1, twice per year | 1,000 |
| Mental wellbeing assessment x 3, twice per year | 1,500 |
| Non-smoker's Declaration | 1,000 |
| AIA Vitality Health Check (BMI, Blood Pressure, Cholesterol, Glucose – all healthy results) | 6,000 |
| Dental Check | 1,000 |
| Eye Check | 1,000 |
| Flu vaccination | 1,000 |
| Nutrition Tracking (1,200 per quarter) | 4,800 |
| 110 x partner gym visits | 11,000 |
| Workout with a fitness device or app (achieving daily step targets) | 4,000 |
| Sleep Tracking | 2,000 |
| Total points | 36,300 |



Example annual premium:

\$4,089.70

(after 5% AIA Vitality discount and full government rebate, no LHC loading)

Joshua's AIA Vitality annual savings and rewards: \$2,154.00

Jenna's AIA Vitality annual savings and rewards: \$1,930.70

Total combined annual savings and rewards:

\$4,084.70

| Savings and rewards | Amount earned/saved |
|--|---------------------|
| 5,000 points shopping reward | \$20.00 |
| 10,000 points shopping reward | \$40.00 |
| 15,000 points shopping reward | \$60.00 |
| 20,000 points shopping reward | \$80.00 |
| 25,000 points shopping reward | \$100.00 |
| 30,000 points shopping reward | \$150.00 |
| 35,000 points shopping reward | \$200.00 |
| 40 x \$5 weekly Active Benefits voucher | \$200.00 |
| 30% off Fitness First membership fee (12 months) | \$452.40 |
| 20% Fitness First membership fee cashback for visiting the gym 24+ times in 91 days (four times over the year) | \$301.60 |
| 50% cashback return flight between Sydney and Hong Kong (indicative savings only) | \$550.00 |